

## Procurement

Procurement refers to the process of acquiring goods, services, or works from external sources to support a business's operations. Effective procurement is crucial to a company's success, as it ensures access to the necessary resources for efficient and effective operations. By carefully selecting suppliers and negotiating favourable terms, businesses can minimize costs, reduce risks, and enhance overall performance.

The process typically involves these stages:

- **Identifying needs** – understanding what goods or services are required.
- **Supplier selection** – Researching and selecting vendors that can provide the best quality at the best price.
- **Negotiation** – Discussing terms, pricing, and contracts to ensure favorable conditions.
- **Purchase Order and contracting** – Formalising agreements through legal contracts and purchase orders.
- **Receiving and inspection** – Ensuring the goods or services meet the required standards.
- **Payment and record keeping** – Processing payments and maintaining records for accountability and future reference.

### Become a council supplier

#### Introducing the Procurement Act 2023

On 24 February 2025, the rules that shape how public bodies buy goods and services will change. The Procurement Act 2023 will improve and streamline the way procurement is done. The Act will benefit prospective suppliers of all sizes, particularly small businesses, start-ups and social enterprises.

[Click here](#) for more details.

Due to the change in legislation, outlined above. For the foreseeable future, the Council will be utilising two systems to publish their procurement opportunities.

Oracle Fusion, will be used to publish all opportunities/purchases via an existing Framework, or DPS (Dynamic Purchasing System) which have an expiry date in the future. It will also continue to be utilised for the creation of ALL PO's, (Purchase Orders) submission of invoices (by the supplier) and payments. You can register or login into this system using the link below:

[Register or log into Oracle Fusion](#)

**PLEASE NOTE:** the Council operates a NO PO (Purchase Order), No Pay policy  
The system is easy to use and will allow your business to:

- Deal with us electronically
- Raise invoices directly from purchases orders online
- Track payments and order progress
- View your account history
- Export details of your transactions for use in your own systems
- Run a paperless service, reducing costs and avoiding payment delays

From June 2025, any new opportunities available, that are not purchased via an existing Framework or DPS, will be published via the councils Delta System. You can register or login into this system using the link below:

[Register or Log into - Delta eSourcing](#)

**PLEASE NOTE:** that PO's (Purchase Orders), invoices and payments will be managed via the Councils Oracle Fusion system and will therefore require you to register on both systems.

Please allow enough time to register on the portal(s) to ensure you have log in details to access the opportunity. We cannot consider, Expressions of interest, selection questionnaires or tender submissions which arrive after the stated deadline.

To find out more about how to use the system or how to register, please [click here](#).

### **SME Toolkit to prevent modern slavery**

This free toolkit, developed jointly by **STOP THE TRAFFIK** and **Shiva Foundation**, provides SMEs with practical guidance on mitigating the risk of modern slavery in their business operations – the guide includes a simple risk assessment, practical steps to protect employees, and clear guidance on how to report modern slavery concerns.

[Download the modern slavery SME Toolkit](#)

(Note: scroll to the bottom of the page to download the toolkit)

### **Current tender opportunities**

[View opportunities published via Oracle Fusion](#)

[View opportunities published via Delta](#)

### **Tenders for construction work**

Our Newham Business & Enterprise Team have developed a '[Construction Directory](#)' which connects local SME suppliers to our S106 Developers. If you're interested in supplying your services please feel free to register your business.